



24/7 MANAGED SECURITY

24/7 MANAGED SECURITY FOR A LEADING WATER SUPPLIER

THE CLIENT

SES Water is a utility company that supplies 160 million litres of clean water daily to over 750,000 people in Surrey, Kent, and South London. Our supply area is 322 square miles, extending from Morden and South Croydon in the north to Gatwick Airport in the south and from Cobham, Leatherhead and Dorking in the west to Edenbridge in the east.



THE CHALLENGE

Matt, the Head of Cybersecurity at SES Water, faced significant challenges securing a critical infrastructure organisation. Threats from nation-states-backed hacker groups and independent agents posed a constant threat. Limited resources and the need to mature the cyber function, educate the board, and build strong partnerships with suppliers were pressing concerns. He required a robust cybersecurity strategy, with Matt's strategic goals including network strengthening and supplier relationship building.



THE SOLUTION

Matt explored Core to Cloud's managed SOC solution to address the challenges. Core to Cloud, a cybersecurity solutions provider, stood out for its personal approach.

The personal connection with James Cunningham (CEO) and Chris Downes (Head of Enterprise) and their understanding of SES Water's pain points and risks has led to delivering tailored solutions. The solutions provided are the best technologies to solve Matt's challenges whilst ensuring a positive return on investment.

The decision to purchase Core to Cloud's Managed SOC service was driven by the need to alleviate Matt's workload and overcome constraints in building an in-house cyber team.

THE OUTCOME

Implementing Core to Cloud's Managed SOC services significantly eased Matt's workload and provided peace of mind through active 24/7 monitoring. Core to Cloud's personal approach, genuine care, and true partnership mentality differentiated them. The impact on Matt and the team was profound, as they now face the future with increased confidence, knowing they have a reliable security partner in Core to Cloud.

CTC'S ONGOING SUPPORT

Core to Cloud's ongoing support extends beyond just security services. Matt expressed a desire for industry updates and collaboration opportunities. We advised him of our plans to launch The Coresaders, a members-only site fostering collaboration and knowledge sharing. The commitment to keeping clients informed, quarterly meetings, regular check-ins, a dedicated Customer Success Manager and unique initiatives like The Coresaders showcased Core to Cloud's dedication to ongoing support and client success.



FEEDBACK AND FUTURE COLLABORATION

Matt praised the smooth onboarding process, emphasising the availability of help whenever needed. The collaboration with Core to Cloud significantly strengthened SES Water's cyber resilience. The proactive approach of exploring new ideas and providing ongoing support has set the foundation for future collaboration. Matt looks forward to leveraging The Coresaders to distinguish his organisation further and continue benefiting from Core to Cloud's industry leading support.

CONCLUSION

In conclusion, the collaboration with Core to Cloud has provided the necessary security measures and demonstrated a commitment to building a true partnership. SES Water's cyber resilience has been significantly strengthened, and Matt and his team now face the future with clarity and confidence through their engagement and partnership with Core to Cloud.

OVERVIEW OF CORE TO CLOUD

Core to Cloud is a leading provider of cybersecurity services and solutions dedicated to helping businesses stay ahead of the ever-changing cybersecurity threat landscape. With a team of experienced professionals and a comprehensive range of services, Core to Cloud empowers enterprises to build robust cybersecurity defences, protect their digital assets, and maintain the trust of their customers.

Now supporting over 150 customers across various sectors, from GFK, FatFace, UCL, SES Water, and 75+ NHS Trusts, Core to Cloud turns cybersecurity into a competitive advantage, removing the constraints that limit performance while keeping their customers' most critical infrastructure safe and secure.

INTERESTED TO WORK WITH CORE TO CLOUD AND WANT TO DISCOVER HOW WE CAN GET TO KNOW YOU?



Contact us and a member of the Core to Cloud team will reach out.



Tune in and discover our Core to Cloud Podcast.